NEWFOUNDLAND AND LABRADOR **BOARD OF COMMISSIONERS OF PUBLIC UTILITIES**

AN ORDER OF THE BOARD

NO. A.I. 14(2021)

- **IN THE MATTER OF** the *Automobile* 1
- 2 Insurance Act, RSNL 1990, c. A-22,
- 3 as amended, and regulations
- 4 thereunder; and
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- 6 **IN THE MATTER OF** an application
- 7 by The Dominion of Canada General
- 8 Insurance Company for approval to
- 9 implement a revised rating program
- 10 for its Private Passenger Automobiles
- 11 category of automobile insurance.
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14 WHEREAS on February 9, 2021 The Dominion of Canada General Insurance Company 15 ("Dominion") applied to the Board for approval of a revised rating program under the Mandatory 16 filing option for its Private Passenger Automobiles category of automobile insurance; and

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18 WHEREAS Dominion filed an overall rate level indication of +17.2% and proposed an overall 19 rate level change of +0.0%; and

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- 21 **WHEREAS** Dominion proposed the following rating program changes:
 - (a) Adoption of 2021 CLEAR; and
 - (b) Various rating segmentation changes across multiple rating variables; and
- 25 WHEREAS Dominion's proposed rating program changes were off-balanced to achieve a +0.0% 26 impact by coverage; and
- 28 WHEREAS on April 22, 2021 the Board's actuarial consultants, Oliver Wyman Limited ("Oliver 29 Wyman"), filed a report of findings with the Board; and
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- 31 WHEREAS Oliver Wyman found the rating segmentation changes proposed by Dominion to be 32 reasonable and supported under the circumstances of limited data; and
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- 34 WHEREAS Oliver Wyman identified issues for the Board's consideration with respect to
- 35 Dominion's assumptions for complement of credibility, expense provision, profit provision, 36
- COVID-19 and endorsement data: and

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WHEREAS Oliver Wyman reported that substituting alternative assumptions that it found to be more reasonable and in accordance with the Board's filing guidelines would reduce Dominion's overall rate level indication to a range of -4.7% to -1.6%; and

5 WHEREAS on April 27, 2021 Dominion filed comments in response to the Oliver Wyman report
 6 and provided additional rationale for its selected assumptions; and
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8 **WHEREAS** Dominion noted that the main purpose of the filing was to introduce better 9 segmentation and that the proposed overall rate level change of +0.0% was within the reasonable 10 range of actuarial indications derived by Dominion and Oliver Wyman; and

- WHEREAS the Board acknowledges that a wide range of outcomes are possible in any
 prospective ratemaking exercise but is not satisfied that Dominion has fully supported its overall
 rate level indication of +17.2%; and
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- WHEREAS the Board notes that Dominion's proposed overall rate level change of +0.0% is significantly less than its overall indication and finds that the +0.0% proposal is within the range of reasonableness established by the analyses conducted by Dominion and Oliver Wyman; and
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- WHEREAS the Board is satisfied that Dominion's proposed rating segmentation changes are reasonable and supported; and
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WHEREAS the Board is satisfied that the proposed rates are just and reasonable in the circumstances, do not impair the solvency of the insurer, are not excessive in relation to the financial circumstances of the insurer, and do not violate the *Automobile Insurance Act* or the *Insurance Companies Act* or the respective regulations thereunder.

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<u>IT IS THEREFORE ORDERED THAT:</u> 30

- The revised rating program received on February 9, 2021 from The Dominion of Canada
 General Insurance Company for its Private Passenger Automobiles category of automobile
 insurance is approved to be effective no sooner than July 12, 2021 for new business and August
 14, 2021 for renewals.

DATED at St. John's, Newfoundland and Labrador, this 6th day of May, 2021.

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Darlene Whalen, P. Eng., FEC Chair and Chief Executive Officer

John O'Brien, FCPA, FCA, CISA Commissioner

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Cheryl Blundon Board Secretary